

JULY 2020



MONTHLY NEWSLETTER

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NEW ADDITIONS TO THE KIN

On behalf of all of us, welcome onboard! We believe you will be a terrific asset to our team, and we look forward to your input!



HAPPY BIRTHDAY!

"Dear friend how good it is to be able to count with you, it's always a pleasure to have you with us in the office, have a great time, happy birthday."

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Editor's Note

Hi There! Amila here.

It gives me great pleasure to introduce the first edition of 'US' 2020. I'm excited to take on this important role to serve you as your Editor.

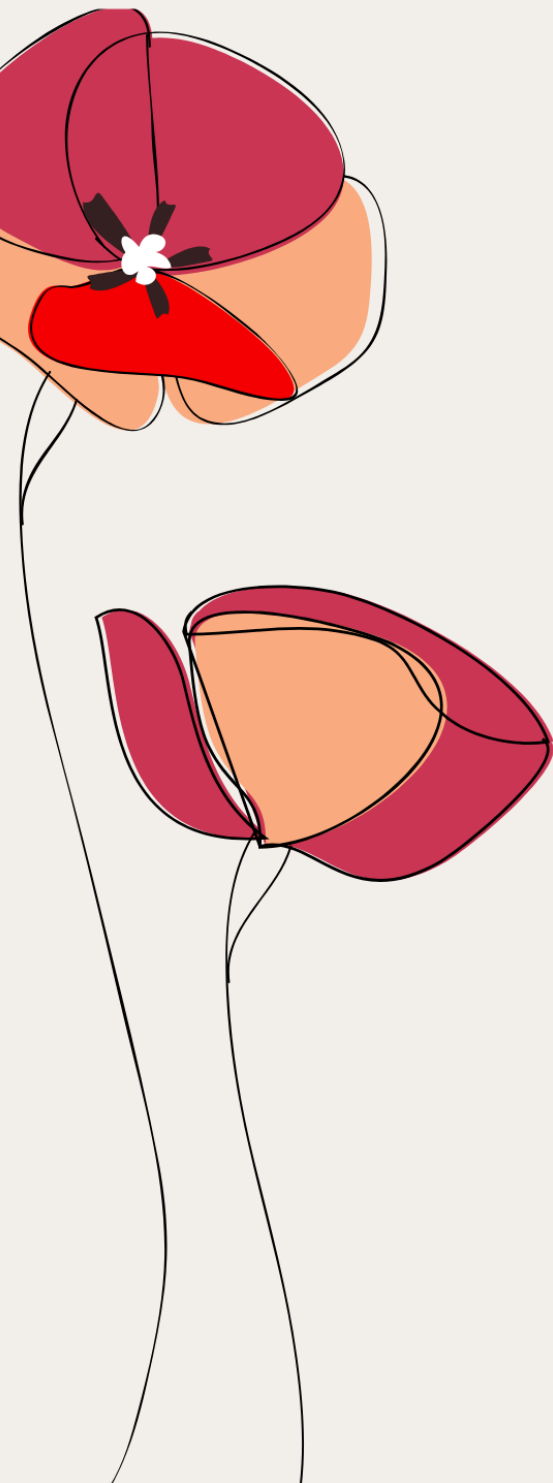
In addition to writing articles and editing the group paper, I also overlook the travel sector Go Ceilão Pvt Ltd and play a role as Senior Business Manager for Australian Migration Consultants. I look forward to providing you with relevant news stories within the Group of Companies and trust we can share our peers' voices celebrating the miles stones achieved, along with the concerns. If you have any ideas you'd like to see in the newsletter, send it in!

I also take this opportunity to thank my team, Suni Bastians -Australian Strategic Partnerships, Maheka Rabel - Australian Talent Network, Achala Abayawickrama- Civicon Engineering and Salvios Wodson- Ceilão Logistics Group for the hard work, effort, time and coordination to assist in collating information and delivering this magazine in a timely manner.

I strongly believe NO good deed is ever too small, ALL acts of Kindness are BIG in their own way. Thus I encourage all of you to share your thoughts, ideas and suggestions in making this an informative and engaging piece of news to read.

Happy Reading...

Amila Gunawardana



Message from the leader

My Dear Business Partners , Managers and most importantly my Team Members .

It gives me great pleasure to welcome you to the very first edition of our group newsletter-US 2020

I began a business 20+ years ago and today I am proud to share my knowledge within a group of companies of various industries such as migration , logistics, Human Resources, IT, travel and many others . I began with the vision of serving humanity with humility and I'm proud to say today I have been able to accomplish this through Australian migration consultants, Australian Strategic Partnerships , Australian talent network, Australian PC, Go Ceilao, Ceilao Logistics Group, Thomas Peer, Ceilao EZY. Currently with 620+ employees, it was decided that my passion and vision be communicated and subsequently the Group Newsletter was born.

This monthly newsletter is not only to encourage, motivate and appreciate our colleagues and team members but for us to share knowledge and best practices. Furthermore it is to celebrate milestones achieved, empathize when needed and most importantly to appreciate each of our talents and how we contribute to the success of each business. I encourage all of you to write to our editor to appreciate or acknowledge your colleagues, when they go over and beyond the call of duty each month. Remember, it is the little things that make the difference in life, therefore please do write in.

It is no doubt we are what we are cos of the people we have around us. Thus I am proud to be a leader of such an amazing team. I wish each and everyone of you Good luck and blessings in everything you do.

Happy Reading.

Manjula Kulatunga



THANKS FOR THE HARD WORK!



Dinesh Wijesinghe (DINESH) and Mithila De Silva (mithilass)

The reports for Fairfirst Insurance on their new platform purchased from NTT Data Solutions was implemented by SP in 2019. However, there was an additional task to obtain the reports ready to use on their legacy data. This task include migration of data from an old IBM DB 2 DATABASE, which is non sequel in nature. They have together Ravindu Liyanapathirana written scripts to migrate data from the FF legacy system to the new MS SQL Server database and get the reports running. The main challenge being that Fairfirst has been less than forth coming about their data structures and deficiencies in their database, which create problems when running the reports. Dinesh & Mithila of Australian Strategic Partnerships have completed 60% of the work after normal working hours, working till 11 pm most weekday nights to ensure SP obtain the balance payment from NTT. Even though ASP have completed the expected job , due to the additional request and changes, we are currently going over and beyond the agreed scope of work.



Rajitha

Rajitha is a team leader and handled most of the banking sector development. During this period of lockdown Rajitha was able to deliver several key solutions to clients which enabled us to keep our heads above water. His diligence and fast turn-arounds to customer change requests also helped the company establish itself as a software provider of choice with DFCC bank. The bank has now committed to working with SP on 10 additional projects which is a significant contribution to revenue. Rajitha is mostly on a SKYPE with members of his team in Galle, Kandy and Matara getting work allocated and completed and then tested. He has taken ownership and delivered when it mattered the most!

Australian Strategic Partnerships together with the group Thank him for his dedication and commitment.



Thanks for the
Hard work!



Sandesh De Mel – Sandesh

Sandesh of Australian Strategic Partnerships has single handed pushed the adoption of the delivery.lk platform by onboarding both drivers and riders but also merchants who wish to use the platform for delivery. Sandesh has also been tasked with generating new clients for Sales Edge, Lead and Sales management platform which is currently in use at DFCC and Seylan Bank.

**VIVINDRA OF CIVICON
CELEBRATES
40TH WORK
ANNIVERSARY.**



MR. Gunaratne of Civicon Celebrated his 60th Birthday on 18th June.

He is a cherished driver at Civicon who goes an extra mile to serve the company said Mr. Anuja Fernando, MD at Civicon during the celebration.

He is a responsible and a loyal member of the company who would never say no to a request said Mrs. Rochelle Peitersz, HOD of CLG.

He is a father to a sixteen years old young man and loves gardening during his free time.



WELCOME TO THE TEAM!



ABEYWARDHANA B H D



JAYATILAKE W V S



FALEELDEEN Z

W.G T Amarasena

W.M.Dayan Sanjeewa

R M S A Kumara

P Lishanthan

A R M Rifan

G Prabath Sanjeewa

K D R Senevirathne

M Hatshya

R N Punchihewa

H M Wijesooriya

K R M Perera

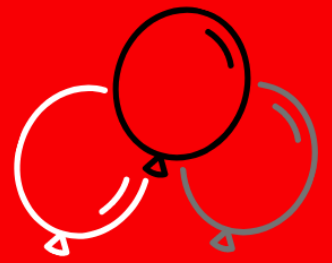
N R S Perera

Navodi Arampath

HAPPY BIRTHDAY

JUNE!

Salvius Wodson



Ashoka Senevirathna

Kumara Mahanilage

J M C S Jayasundara

Vikum Fernandopulle

W D DEVANANDA

Chamath Sandaru

AMAL RAJ FERNANDO



Nishel Ravishka

RUSITH RUKMAL



Chamidu Rasanga

M K M Ruzni

JM Bazeer

Jonstan Fernandopulle

Silva SAVD

K C C Perera

M R A N P Perera

Yapa Abebandara

Gunarathne



G H M Beethika

K K H SARATHCHANDRA

G G A D S Abeypala

BD G A P K Dombagolla

K Ajanthan

MNM Jezlan

LIFE IS TOO SHORT TO
BE LIVED COUNTING THE YEARS. JUST ENJOY THE RIDE AND
MAKE AWASOME MEMORIES –
HAPPY BIRTHDAY FROM ALL OF US TO ALL OF YOU!



UNPARALLELED SOPHISTICATION

Enjoy

60% OFF

AT AMAARA SIGIRIYA
ON WEEKEND- 12000 LKR FB/DBLB
FROM MONDAY TO THURSDAY- 10000 LKR FB/DBLB




amaara
FOREST HOTEL
SIGIRIYA SRI LANKA

Keep Our Workplace Safe!

Practice good hygiene



Stop hand shakes and use **non-contact greeting methods**



Clean hands at the door and schedule **regular hand washing** reminders



Disinfect surfaces like doorknobs, tables, and desks regularly



Avoid touching your face and cover your coughs and sneezes



Increase ventilation by opening windows or adjusting air conditioning

Limit meetings and non-essential travels

Use **video conferencing** instead of face-to-face meetings

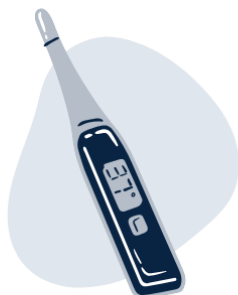
When video calls are not possible, hold your meetings in **well-ventilated rooms and spaces**

Suspend all non-essential travels and trips



Stay home if...

- You are **feeling sick**
- You have a **sick family member** at home



Take care of your emotional and mental well-being

Outbreaks are a stressful and anxious time for everyone. We're here to support you! Reach out to respective supervisors anytime.

8 Secrets of Success

Seven years ago, a high school student from a poor family was sat next to Richard on a plane and asked “**what leads to success?**” He felt bad he couldn’t give her a good answer, so asked over 500 people and this is what some of them said:



Now, my subject is success, so people sometimes call me a ‘motivational speaker’. But I want you to know right upfront I’m not a motivational speaker. I couldn’t pass the height requirement. And I couldn’t motivate anybody. My employees actually call me a demotivational speaker. What try to be is an informational speaker. I went out and found out some information about success, and I’m just here to pass it on. And my story started over 10 years ago on a plane. I was on my way to the TED conference in California, and in the seat next to me was a teenage girl, and she came from a really poor family, but she wanted to get somewhere in life. And as I tapped away on my computer, she kept asking me questions, and then out of the blue, she asked, ‘Are you successful?’

“ I said, ‘No, I’m not successful.’ ”

So I get off the plane and go to the TED conference, and I’m standing in a room full of extraordinarily successful people in many fields — business, science, arts, health, technology, the environment — when it hit me: Why don’t I ask them what helped them succeed, and find out what really leads to success for everyone?

Now here we are over 10 years later, and I’ve interviewed over 500 successful people face to face, and collected thousands of other success stories. I wanted to find the common factors for success in all fields, so I had to interview people in careers ranging from A to Z. These are just the careers I interviewed beginning with the letter A, and in most cases more than one person.

I interviewed six successful accountants, five corporate auditors, five astronauts who had been into space, four actors who had won the Academy Award for Best Actor, three of the world’s top astrophysicists, six of the world’s leading architects and, oh yeah, four Nobel Prize winners. Yeah, I know it doesn’t start with A, but it’s kind of cool.

And now, I can answer her question. I discovered the 8 traits successful people have in common, or the 8 to be great: Love what you do; work really hard; focus on one thing, not everything; keep pushing yourself; come up with good ideas; keep improving yourself and what you do; serve others something of value, because success isn’t just about me, me, me; and persist, because there’s no overnight success. Why did I pick these?

Because when I added up all the comments in my interviews, more people said those 8 things helped them than anything else. The eight traits are really the heart of success, the foundation, and then on top we build the specific skills that we need for our particular field or career. Technical skills, analytical skills, people skills, creative skills — lots of other skills we can add on top, depending on our field. But no matter what field we’re in, these eight traits will be at the heart of our success.

“ Love what you do;
Work really hard;
Focus on one thing, not everything;
Keep pushing yourself; Come up with good ideas; Keep improving yourself and what you do;
Serve others something of value, because success isn’t just about me, me, me;
Persist, because there’s no overnight success...”




**GREAT THINGS IN
BUSINESS ARE NEVER
DONE BY ONE PERSON.
THEY ARE DONE BY A
TEAM OF PEOPLE**

STEVE JOBS

”
**It doesn't make
sense to hire smart
people and tell them
what to do; we hire
smart people so
they can
tell us what to do ...**

- STEVE JOBS





**BE A YARDSTICK
TO QUALITY. SOME
PEOPLE AREN'T
USED TO AN
ENVIRONMENT
WHERE
EXCELLENCE IS
EXPECTED.**

STEVE JOBS

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US

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NETWORK

www.austalentnetwork.com

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GO CEILAO

www.goceilao.com

IT'S OKAY TO ASK FOR HELP

You don't have to
fight your battle
alone. Talk to us.

BE KIND TO YOUR MIND

Tips to keep mentally healthy

- 1 PAUSE.BREATHE.REFLECT
- 2 KEEPTO A HEALTHY ROUTINE
- 3 CONNECTWITH OTHERS
- 4 BE KINDTO YOURSELF AND OTHERS
- 5 REACH OUTFOR HELP IF YOU NEED IT