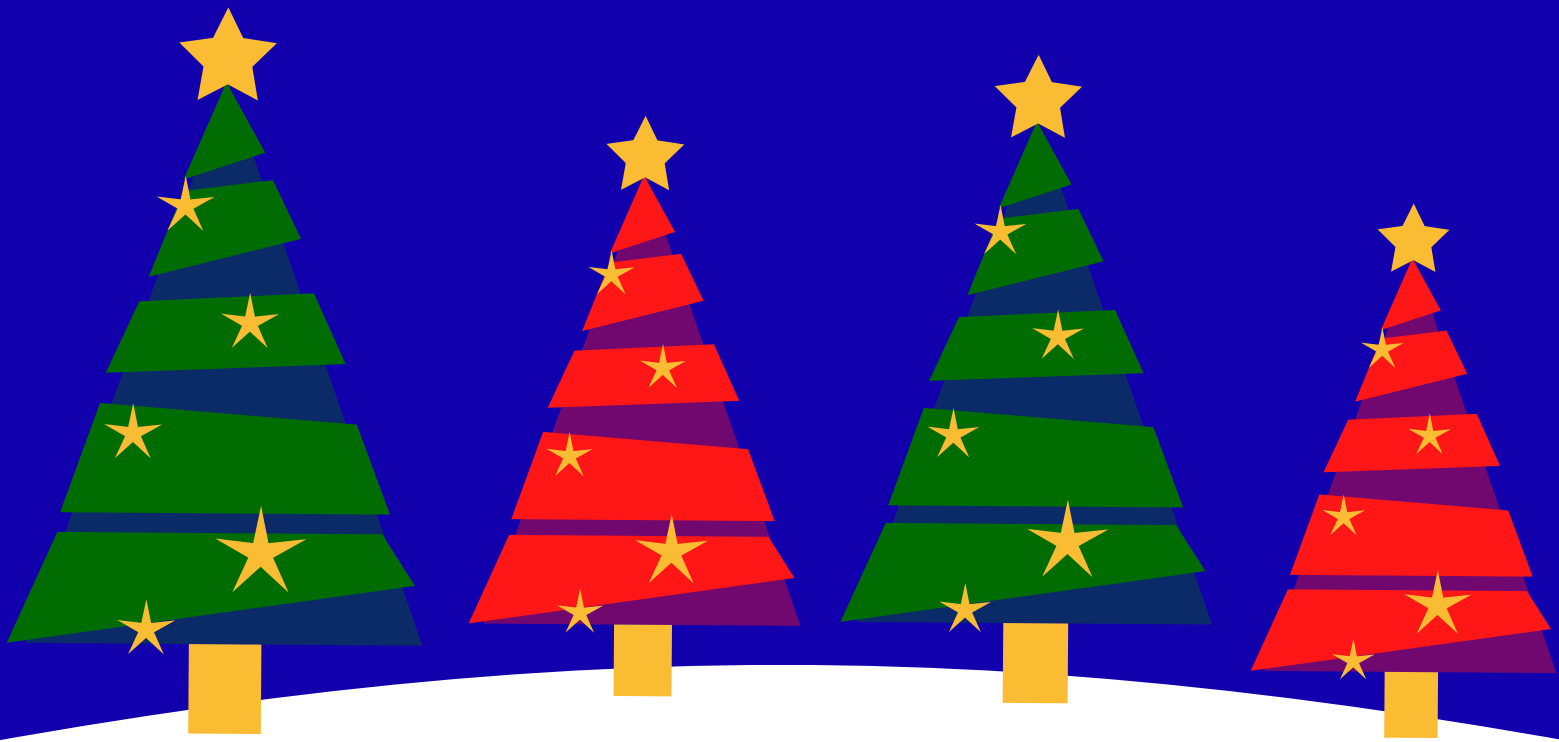




DECEMBER | 2020

US

GROUP NEWSLETTER



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EDITORIAL

WELCOME!

Another month gone by and many changes have taken place. Whilst the rest of the world continues to survive, we at US.LK have had many changes taking place too.

I take this opportunity to thank all my colleagues who warmly welcomed me to my new role and have supported and assisted me to ensure smooth transition.

I also warmly welcome some of our key players to the Team. James, Annya, Dinupa and Manupa who all carry with them some illustrious careers which no doubt will support this diversified organization to continue to grow and sustain itself.

Congratulations to Manjula and Anuja our Directors together with Mr. Gerard Siriwardene who were instrumental in acquiring the consignment agency for Fonterra Brands Lanka Pvt Ltd in Athurugirya, Malabe, Kaduwela, Wellampitiya, Kolonnawa Territories. If you missed the opening catch it on Page 04

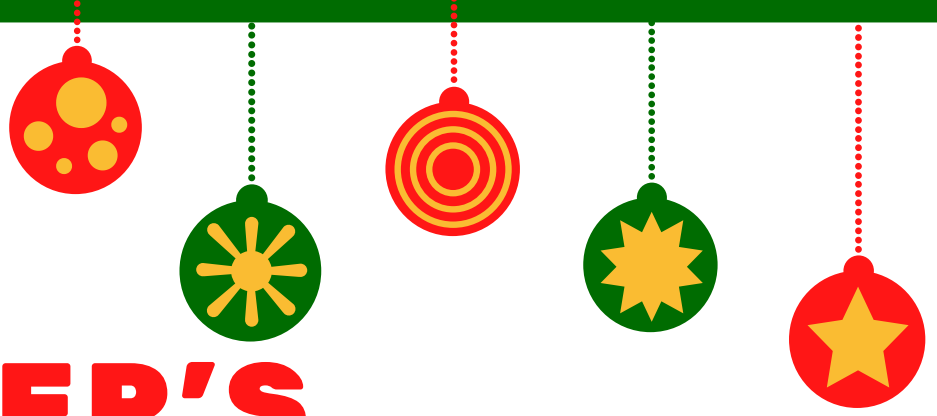
A special thanks to my dear colleague Aloka Gunawardana, who has moved from Migration to Logistics. He has truly shown his agility and adaptability by taking over U-Store and Airtel operations.

As this will be our final edition for the year 2020 I wish each and every one of you and your families a blessed Christmas and a Bright and Prosperous New Year.

Stay safe! Stay Blessed!

Amila Gunawardana





FOUNDER'S MESSAGE

Oh what a month!!! I am proud as I saw some true leaders emerge. My Business Partner Anuja together with my leadership team supported me in securing the consignment agency and Institutional Sales for Fonterra Brands Lanka in five territories ensured smooth transition. I like to warmly welcome the Fonterra staff together with our new employees.

Looking back at this year, we as a group have faced some very challenging times. As a team we responded rapidly to important decisions. Our agility and strength allowed us to respond with a competitive advantage ensuring closer contact with our customers and partners. Even with limited resources our Innovation and ability to prioritize customers and focus on the importance to allocate correct resources to the right area, has allowed us to set a positive pace for 2021.

Whilst we come to the end of an incredibly challenging year, I am a proud leader of 650+ employees who has not been in a situation of having to make any single employee redundant. This comfort could not have been savored if not for all of you. I take this opportunity to Thank each and everyone of you for all the hard work, time, effort, knowledge displayed during the year. Whilst we come to the end of the year let me take this opportunity to remind you the importance of adhering to the safety precautions of Covid 19 and social distancing. This year was not about getting EVERYTHING you want but APPRECIATING EVERYTHING you have! Let us make this Christmas a Special one!!!! Merry Christmas & a Blessed 2021!



Manjula Kulatunga

Ceilao Logistics Group - Consignment Agent for Fonterra Brands Lanka in Arangala



Ceilao Logistics Group is proud to be a partner with Fonterra Brands Lanka Pvt Ltd. We at CLG thank our partners Rochana Wijeratne Associate Director FBL, Roshan De Silva - General Manager FBL, Chandika Dayaratne - Head of Sale GT FBL, Irfan Ibrahim - Head of Sales, Dushyantha Wijekoon Regional Sales Manager , Sumeda Atapattu Area Sales Manager and his Team , Sanjeewa , Dinesh and for the support and look forward to a mutually beneficial relationship.



Manjula Kulatunga
Director
Ceilo Logistics Group



Anuja Fenando
Director
Ceilo Logistics Group



Niral Kadawatharachchi
CEO
Freight Links



Rochana Wijeyratne
Associate Director
FBL



Gerard Siriwardana
General Manager
Ceilo Logistics Group



Sumedha Attpatu
Area Sales Manager
FBL





CONGRATULATIONS CLG TEAM!

We noted the biggest comeback of all times!!!! From 15th to 30th November we changed our chase from 120Mn to 160mn and ended up at 156Mn.

A thank you to Mr. Deepal Wickramasinghe of Unilever for extending his extensive market intelligence to make this **Dream a Reality**. It was no doubt a tall task for Supun, Melvin and Manuranga of Unilever who rallied around the game plan to turn tables.

The CLG team. What a **performance** !!!! Thank you, to our General Manager Mr. Gerard Siriwardene for leading the team seamlessly whilst multi tasking the start of Arangala operation. We are so proud of our **Operations Manager Wodson** and **his team for this FANTASTIC effort**. CLG team certainly proved its capabilities in handling stretched targets. We appreciate the **mammoth effort from warehouse, back office and frontline teams**.

It is in times like this, we really see our team members dedication and passion to rise to the occasion without hesitation.

Thank you once again & Keep up the fantastic work.

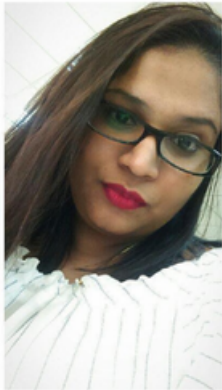
-The Management Team



INTRODUCING CEILAO E-SPORTS

THE ULTIMATE E-GAMING TEAM

Meet the Team



Annya
Project Manager



Manupa
Lead in Production



Dinupa
Lead in Streaming



Pamudi
Lead in Graphics



Dulain
Lead Caster & Analyst

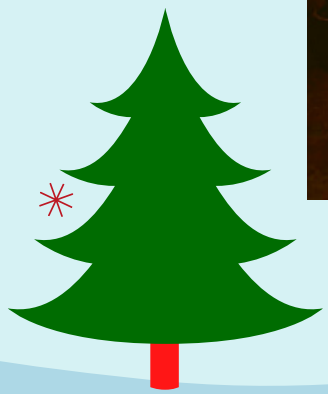
A HIGHLY
ENTHUSIASTIC
TEAM OF
INDIVIDUALS WHO
ALWAYS STRIVE
TO DO IT BETTER,
& TO NOT LIMIT
THE NAME
"CEILAO" ONLY TO
SRI LANKA BUT
TAKE IT ACROSS
THE WORLD.



* * *

Induction for CLG Service Team of FBL Arangala operations

* * *



WELCOME TO THE TEAM!

We at US.LK warmly welcome **Ms. Anya Gunasekera** to the group. Anya is no stranger to the group as she was with us at Go Ceilao (Pvt) Ltd, handling our travel arm and subsequently Australian Migration. She join us effective 5th November 2020 as our Business Development Manager for Australian Migration Consultants. We are indeed happy to have her back.

Anya is an experienced individual in customer sales & service with a demonstrated history of working in the commercial aviation trade. She is skilled and certified in business development & management, customer service, commercial aviation, tourism & hospitality management as well as digital marketing. With over 08 years of experience in working with multi-nationals in the corporate world, she's also a scholar of the International and Intercultural exchange scholarship Program conducted in Japan.



Manupa & Dinupa our upcoming entrepreneurs will join the team with their new venture of E sports. While plenty of youths have blazed a trail on the professional gaming scene, these two young boys will be the ones to take US.LK to the sports of new generations with their own heroes and legends. We the team look forward to an adventurous journey with ambitious players who follow their dream to compete on world class level in their respective games

WELCOME TO THE TEAM!



We at US.LK warmly welcome Mr. James Arulrajah to the Ceilão Logistics Group Pvt Ltd.

Educated at St Joseph's college Maradana he brings 35 years of extensive experience as an Accountant/Finance Manger and has worked with many large organizations and conglomerates in Sri Lanka .

We have no doubt his experience and knowledge will be a value addition to all our organizations in the group. We take this opportunity to thank him and welcome him aboard US.LK



We warmly welcome **Mr. R Cassim** to FBL.
and Mr. **C D Ranasinghe** to USL IT.



Happy Birthday!

JOIN US IN WISHING...

THARUSHA SHEHAN
RADLEY PERERA
NADEESHAN ABEYSINGHE
MALINDA KAUSHAL
NIMESH MADUSHANKA
ESHAN DANUSHKA
SAMEERA CHATHURANGA
LASANTHA M C G
CHAMARA RUSITHA
CHATHURA MURANGA
SUDARA MADUSANKA
RAMESH KUMAR
TYRONNE SRIMAL
ANTHONY DILSHAN

W N S PERERA
R N PRIYANKARA
A P ABEYWICKRAMA
B L G G INDIKA
P S R INDRAKUMARA
H M WIJESOORIYA
S H S NISHATH
M G D H JAYASINGHE
M S M JAUFER
H H L SAMARANAYAKE
M W K UDARA
U G S ABEYKUMARA
H T K S WIJESURIYA
R G KANCHANA





*Fill this Christmas with heavenly
rejoices — as we are very blessed to
have Christ forever in our hearts*



MERRY XMAS



DISCOUNTED OFFERS

Exclusively for

US



**FREE
DELIVERY**
ISLAND WIDE

FOR PURCHASES
ABOVE 2000 LKR

PRODUCT DESCRIPTION	MRP/Unit	Staff Px/Unit
Axe Dark Temptation Shower Gel 250ml	860.00	791.20
Ayush Anti Pimple Turmeric Face Wash 50g	250.00	208.33
Bru Coffee Premix 850g	1,350.00	930.00
Clear Complete Soft Care Shampoo 180ml	310.00	278.03
Closeup Coconut & Charcoal Gel Toothpaste 120g	200.00	181.82
Comfort After Wash Lily Fresh Fabric Conditioner 860 ml	680.00	575.73
Domex Ultra Thick Bleach Toilet Cleaner Pink 500ml	280.00	260.40
Dove Daily Shine Conditioner / Shampoo 180ml	300.00	250.00
Fair & Lovely Fairness Clean up Face Wash 50g	200.00	166.67
Horlicks Malt Based Food Drink 400g	425.00	399.06
Knorr Chicken Seasoning Powder 500g	527.50	500.05
Knorr Professional Crispy Coating Mix 1kg	2,760.00	2,222.22
Laojee Black Tea 400g	440.00	400.00
Lifebuoy Hand Sanitizer 100ml	350.00	305.68
Lifebuoy Hand wash Total 200ml	225.00	201.79
Lipton Ceylonta 500g	620.00	563.64
Lux Botanical Honey & Lotus Body Wash 240ml	400.00	335.18
Marmite Large 210g	570.00	532.71
Pears Sleeping Beauty Cologne 100ml	265.00	231.44
Ponds Light Moisturizer 75ml	400.00	333.33
Rexona Ice Cool Deodorant 50ml	425.00	355.95
St.Ives Gentle Smoothing Oatmeal Scrub and Mask 170g	1,050.00	976.50
Sunlight Care Detergent Powder 1kg	220.00	200.00
Sunsilk Soft & Smooth Shampoo 180ml	240.00	215.25
Surf Excel Matic Top Load Washing Powder 1kg	360.00	327.27
Tresemme Keratin Smooth Shampoo 185ml	650.00	541.67
Vim Anti Smell Dishwash Liquid 500ml	230.00	209.09
Viva Malted Food Drink Carton 800g	620.00	582.16

E MAIL your orders to: info@clg.lk
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